SELINCA

The way to address new **geographies** 

## Selinca (Selección e Inversión de Capital Global AV):

# **ONE STOP SHOP**

### Experience

The members of the Selinca

team have an average of 20 years of professional experience. Specialists

missions.

Specific people for specific

### Partnership

We offer tailor-made solutions based on the relationship with the customer.



Investments require time and perspective. It is important to choose a good travelling companion.



SELINCA AV is an independent brokerage firm registered with the CNMV under number 222.

## Selinca: I Nostri Valori

### Esperienza



Average experience of 20 years in the sale of international funds

### Specializzazione



Each activity has a specialist assigned to it, and each manager has a representative for each activity in the markets in which they operate

### Partnership



Based on the financial agent model. Maximum alignment of the interest of investors fund managers and Selinca.

### Focus sul lungo termine



Products with solid investment processes developed by managers with extensive experience in the asset class they image.

### Team















Manuel López

\*Laura Román

\*Jacobo Marín

Iberian Market

\* Isabel Carballo

\*Tomaso Giorgetti

\*Maddalena Nocera

\*Alex Ricchebouno

Italian Market



#### Daniel Abarca

Jorge Romero



David Bustillo

#### Javier de Andrés Pérez

Maria Huete Arrien



Ramón Garcia



Manuel López

Finance

Legal

Sales Support

Directors





### Efficienza: Punto di ingresso per ogni esigenza



## Soluzioni di Investimento Globali per ogni Cliente



### **Copertura Geografica**



## **Asset Managers Rappresentati in Italia: UCITS**



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## Asset Managers that we represent in Italy: UCITS

**Principal** Asset Management<sup>™</sup>





- **Fund House**
- Second largest US financial group with a multi-boutique approach
- Headquarter: Iowa
- AUM: USD 501 bln
- EFG Bank is a Swiss recognized wealth manager with total AUM of 150BN CHF
- Headquarter: London
- AUM: Eur 32 bln
- France 5° largest Asset Manager with global focus
- Headquarter: Paris
- AUM: USD 200 bln

- Core Strategies
- US Subordinated Debt, Short Term HY
- Real Estate & REITS

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- Unconstrained EM Debt
- Global Macro Bond
- US Growth solutions
- Thematic equities solutions
  - Multi assets solutions
- Strategic and Preciuos Metals
- Convertible bonds
- Short Term Euro bonds
- Japan Equity

## Asset Managers that we represent in Italy: UCITS



ABN·AMRO



- Fund House
- Largest Dutch bank and Asset Management Company with focus on ESG Art. 8 Art. 9
- Headquarter: Amsterdam-Paris
- AUM: USD 22 bln
- One of the largest Japanese Asset
  Management Companies part of Sumitomo
- Headquarter: Tokio-London
- AUM: Eur 208 bln
- Swiss based expert in Insurance linked and CAT bonds strategies
- Headquarter: Zurich
- AUM: Eur 7 bln

- Core Strategies
- US Equities

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- European Equities
  - EM Bonds
- Japanese Equities
- Global Equities
- Disruptive Equities

- CAT Bonds
- ILS

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Insurance Subordinated Bonds

## Asset Managers that we represent in Italy: UCITS



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### SELINCA